## 10 Year Performance Projection

New Construction Duplex
Port Charlotte, FL 33984

| Income | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Rent | \$29,100 | \$29,973 | \$30,872 | \$31,798 | \$32,752 | \$33,735 | \$34,747 | \$35,789 | \$36,863 | \$37,969 |
| Vacancy Losses | -\$2,328 | -\$2,398 | -\$2,470 | -\$2,544 | -\$2,620 | -\$2,699 | -\$2,780 | -\$2,863 | -\$2,949 | -\$3,038 |
| Operating Income | \$26,772 | \$27,575 | \$28,402 | \$29,254 | \$30,132 | \$31,036 | \$31,967 | \$32,926 | \$33,914 | \$34,931 |
| Expenses | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| Property Taxes | -\$5,488 | -\$5,653 | -\$5,823 | -\$5,997 | -\$6,177 | -\$6,363 | -\$6,554 | -\$6,750 | -\$6,953 | -\$7,161 |
| Insurance | -\$732 | -\$754 | -\$776 | -\$800 | -\$824 | -\$848 | -\$874 | -\$900 | -\$927 | -\$955 |
| Management Fees | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 |
| Leasing/Advertising Fees | -\$200 | -\$206 | -\$212 | -\$219 | -\$225 | -\$232 | -\$239 | -\$246 | -\$253 | -\$261 |
| Association Fees | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 |
| Maintenance | -\$873 | -\$899 | -\$926 | -\$954 | -\$983 | -\$1,012 | -\$1,042 | -\$1,074 | -\$1,106 | -\$1,139 |
| Other | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 | -\$0 |
| Operating Expenses | -\$7,293 | -\$7,512 | -\$7,737 | -\$7,970 | -\$8,209 | -\$8,455 | -\$8,709 | -\$8,970 | -\$9,239 | -\$9,516 |


| Income Analysis | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Operating Income | \$19,479 | \$20,063 | \$20,665 | \$21,285 | \$21,923 | \$22,581 | \$23,259 | \$23,956 | \$24,675 | \$25,415 |
| - Mortgage Payments | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| = Cash Flow | \$19,479 | \$20,063 | \$20,665 | \$21,285 | \$21,923 | \$22,581 | \$23,259 | \$23,956 | \$24,675 | \$25,415 |
| + Principal Reduction | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| + Appreciation | \$21,954 | \$23,271 | \$24,668 | \$26,148 | \$27,716 | \$29,379 | \$31,142 | \$33,011 | \$34,991 | \$37,091 |
| = Gross Equity Income | \$41,433 | \$43,334 | \$45,332 | \$47,432 | \$49,640 | \$51,961 | \$54,401 | \$56,967 | \$59,666 | \$62,506 |
| Capitalization Rate | 5.0\% | 4.9\% | 4.7\% | 4.6\% | 4.5\% | 4.4\% | 4.2\% | 4.1\% | 4.0\% | 3.9\% |
| Cash on Cash Return | 5.1\% | 5.2\% | 5.4\% | 5.6\% | 5.7\% | 5.9\% | 6.1\% | 6.3\% | 6.5\% | 6.6\% |
| Return on Equity | 10.7\% | 10.5\% | 10.4\% | 10.3\% | 10.1\% | 10.0\% | 9.9\% | 9.8\% | 9.7\% | 9.5\% |


| Loan Analysis | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Market Value | \$387,854 | \$411,125 | \$435,793 | \$461,940 | \$489,657 | \$519,036 | \$550,178 | \$583,189 | \$618,180 | \$655,271 |
| - Loan Balance | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| = Equity | \$387,854 | \$411,125 | \$435,793 | \$461,940 | \$489,657 | \$519,036 | \$550,178 | \$583,189 | \$618,180 | \$655,271 |
| Loan-to-Value Ratio | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Potential Cash-Out Refi | \$290,890 | \$308,344 | \$326,845 | \$346,455 | \$367,243 | \$389,277 | \$412,634 | \$437,392 | \$463,635 | \$491,453 |
| Sale Analysis | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| Equity | \$387,854 | \$411,125 | \$435,793 | \$461,940 | \$489,657 | \$519,036 | \$550,178 | \$583,189 | \$618,180 | \$655,271 |
| - Closing Costs | -\$27,150 | -\$28,779 | -\$30,505 | -\$32,336 | -\$34,276 | -\$36,333 | -\$38,512 | -\$40,823 | -\$43,273 | -\$45,869 |
| = Proceeds After Sale | \$360,704 | \$382,346 | \$405,287 | \$429,604 | \$455,381 | \$482,704 | \$511,666 | \$542,366 | \$574,908 | \$609,402 |
| + Cumulative Cash Flow | \$19,479 | \$39,542 | \$60,207 | \$81,492 | \$103,415 | \$125,996 | \$149,255 | \$173,211 | \$197,886 | \$223,301 |
| - Initial Cash Invested | -\$382,366 | -\$382,366 | -\$382,366 | -\$382,366 | -\$382,366 | -\$382,366 | -\$382,366 | -\$382,366 | -\$382,366 | -\$382,366 |
| $=$ Net Profit | -\$2,183 | \$39,523 | \$83,128 | \$128,731 | \$176,430 | \$226,334 | \$278,555 | \$333,211 | \$390,428 | \$450,338 |
| Internal Rate of Return | -0.6\% | 5.2\% | 7.1\% | 8.1\% | 8.6\% | 8.9\% | 9.2\% | 9.3\% | 9.4\% | 9.5\% |
| Return on Investment | -0.6\% | 10.3\% | 21.7\% | 33.7\% | 46.1\% | 59.2\% | 72.9\% | 87.1\% | 102.1\% | 117.8\% |

*Information is not guaranteed and investors should do their own research, get professional advice and conduct due diligence prior to investing.

