## **10 Year Performance Projection**

Willow Ridge Duplex Lawton, OK 73501

Income	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Gross Rent	\$36,000	\$37,080	\$38,192	\$39,338	\$40,518	\$41,734	\$42,986	\$44,275	\$45,604	\$46,972
Vacancy Losses	-\$2,880	-\$2,966	-\$3,055	-\$3,147	-\$3,241	-\$3,339	-\$3,439	-\$3,542	-\$3,648	-\$3,758
Operating Income	\$33,120	\$34,114	\$35,137	\$36,191	\$37,277	\$38,395	\$39,547	\$40,733	\$41,955	\$43,214
Expenses	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Property Taxes	-\$5,406	-\$5,568	-\$5,735	-\$5,908	-\$6,085	-\$6,267	-\$6,455	-\$6,649	-\$6,848	-\$7,054
Insurance	-\$2,033	-\$2,094	-\$2,157	-\$2,221	-\$2,288	-\$2,357	-\$2,427	-\$2,500	-\$2,575	-\$2,652
Management Fees	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Leasing/Advertising Fees	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Association Fees	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Maintenance	-\$720	-\$742	-\$764	-\$787	-\$810	-\$835	-\$860	-\$886	-\$912	-\$939
Other	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Operating Expenses	-\$8,159	-\$8,404	-\$8,656	-\$8,916	-\$9,183	-\$9,459	-\$9,742	-\$10,035	-\$10,336	-\$10,646
Income Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Net Operating Income	\$24,961	\$25,710	\$26,481	\$27,276	\$28,094	\$28,937	\$29,805	\$30,699	\$31,620	\$32,568
- Mortgage Payments	-\$23,313	-\$23,313	-\$23,313	-\$23,313	-\$23,313	-\$23,313	-\$23,313	-\$23,313	-\$23,313	-\$23,313
= Cash Flow	\$1,648	\$2,397	\$3,169	\$3,963	\$4,781	\$5,624	\$6,492	\$7,386	\$8,307	\$9,256
+ Principal Reduction	\$3,991	\$4,237	\$4,497	\$4,774	\$5,068	\$5,380	\$5,712	\$6,063	\$6,437	\$6,833
+ Appreciation	\$25,950	\$27,507	\$29,157	\$30,907	\$32,761	\$34,727	\$36,811	\$39,019	\$41,360	\$43,842
= Gross Equity Income	\$31,589	\$34,141	\$36,823	\$39,644	\$42,611	\$45,731	\$49,014	\$52,469	\$56,104	\$59,931
Capitalization Rate	5.4%	5.3%	5.1%	5.0%	4.9%	4.7%	4.6%	4.5%	4.3%	4.2%
Cash on Cash Return	1.3%	1.8%	2.4%	3.1%	3.7%	4.3%	5.0%	5.7%	6.4%	7.1%
Return on Equity	22.9%	20.1%	18.1%	16.6%	15.4%	14.4%	13.6%	13.0%	12.4%	11.9%
Loan Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Market Value	\$458,450	\$485,957	\$515,114	\$546,021	\$578,783	\$613,510	\$650,320	\$689,339	\$730,700	\$774,542
- Loan Balance	-\$320,384	-\$316,148	-\$311,650	-\$306,876	-\$301,808	-\$296,427	-\$290,716	-\$284,652	-\$278,216	-\$271,383
= Equity	\$138,066	\$169,809	\$203,464	\$239,145	\$276,975	\$317,082	\$359,605	\$404,687	\$452,484	\$503,159
Loan-to-Value Ratio	69.9%	65.1%	60.5%	56.2%	52.1%	48.3%	44.7%	41.3%	38.1%	35.0%
Potential Cash-Out Refi	\$23,453	\$48,320	\$74,686	\$102,640	\$132,279	\$163,705	\$197,025	\$232,352	\$269,809	\$309,524
Sale Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Equity	\$138,066	\$169,809	\$203,464	\$239,145	\$276,975	\$317,082	\$359,605	\$404,687	\$452,484	\$503,159
- Closing Costs	-\$32,092	-\$34,017	-\$36,058	-\$38,221	-\$40,515	-\$42,946	-\$45,522	-\$48,254	-\$51,149	-\$54,218
= Proceeds After Sale	\$105,974	\$135,792	\$167,406	\$200,924	\$236,460	\$274,137	\$314,082	\$356,433	\$401,335	\$448,941
+ Cumulative Cash Flow	\$1,648	\$4,046	\$7,214	\$11,177	\$15,959	\$21,583	\$28,075	\$35,461	\$43,769	\$53,025
- Initial Cash Invested	-\$129,750	-\$129,750	-\$129,750	-\$129,750	-\$129,750	-\$129,750	-\$129,750	-\$129,750	-\$129,750	-\$129,750
= Net Profit	-\$22,127	\$10,088	\$44,871	\$82,351	\$122,669	\$165,970	\$212,407	\$262,145	\$315,354	\$372,216
Internal Rate of Return	-17.1%	3.8%	10.5%	13.3%	14.6%	15.2%	15.4%	15.5%	15.4%	15.3%
Return on Investment	-17.1%	7.8%	34.6%	63.5%	94.5%	127.9%	163.7%	202.0%	243.0%	286.9%

\*Information is not guaranteed and investors should do their own research, get professional advice and conduct due diligence prior to investing.