

10 Year Performance Projection

Co-living - Currently Occupied
Tempe, AZ 85282
6 bedrooms 2 bathrooms 1972 year built

Projected Income	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Projected Rent	\$55,200	\$56,856	\$58,562	\$60,319	\$62,128	\$63,992	\$65,912	\$67,889	\$69,926	\$72,023
Vacancy Losses	-\$4,416	-\$4,548	-\$4,685	-\$4,825	-\$4,970	-\$5,119	-\$5,273	-\$5,431	-\$5,594	-\$5,762
Operating Income	\$50,784	\$52,308	\$53,877	\$55,493	\$57,158	\$58,873	\$60,639	\$62,458	\$64,332	\$66,262

Estimated Expenses	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Property Taxes	-\$1,900	-\$1,957	-\$2,016	-\$2,076	-\$2,138	-\$2,203	-\$2,269	-\$2,337	-\$2,407	-\$2,479
Insurance	-\$1,900	-\$1,957	-\$2,016	-\$2,076	-\$2,138	-\$2,203	-\$2,269	-\$2,337	-\$2,407	-\$2,479
Management Fees	-\$8,125	-\$8,369	-\$8,620	-\$8,879	-\$9,145	-\$9,420	-\$9,702	-\$9,993	-\$10,293	-\$10,602
Leasing/Advertising Fees	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Association Fees	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Maintenance	-\$1,104	-\$1,137	-\$1,171	-\$1,206	-\$1,243	-\$1,280	-\$1,318	-\$1,358	-\$1,399	-\$1,440
Other	-\$9,600	-\$9,888	-\$10,185	-\$10,490	-\$10,805	-\$11,129	-\$11,463	-\$11,807	-\$12,161	-\$12,526
Operating Expenses	-\$22,629	-\$23,308	-\$24,008	-\$24,728	-\$25,470	-\$26,234	-\$27,021	-\$27,831	-\$28,666	-\$29,526

Income Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Net Operating Income	\$28,155	\$28,999	\$29,869	\$30,765	\$31,688	\$32,639	\$33,618	\$34,627	\$35,665	\$36,735
- Mortgage Payments	-\$26,670	-\$26,670	-\$26,670	-\$26,670	-\$26,670	-\$26,670	-\$26,670	-\$26,670	-\$26,670	-\$26,670
= Cash Flow	\$1,484	\$2,329	\$3,199	\$4,095	\$5,018	\$5,968	\$6,948	\$7,956	\$8,995	\$10,065
+ Principal Reduction	\$4,077	\$4,345	\$4,630	\$4,934	\$5,258	\$5,603	\$5,971	\$6,363	\$6,781	\$7,226
+ Appreciation	\$28,500	\$30,210	\$32,023	\$33,944	\$35,981	\$38,139	\$40,428	\$42,853	\$45,425	\$48,150
= Gross Equity Income	\$34,061	\$36,884	\$39,851	\$42,973	\$46,256	\$49,711	\$53,346	\$57,173	\$61,200	\$65,441
Capitalization Rate	5.6%	5.4%	5.3%	5.1%	5.0%	4.8%	4.7%	4.6%	4.4%	4.3%
Cash on Cash Return	1.1%	1.7%	2.3%	3.0%	3.7%	4.3%	5.1%	5.8%	6.5%	7.3%
Return on Equity	22.5%	19.8%	17.9%	16.4%	15.3%	14.4%	13.6%	12.9%	12.4%	11.9%

Loan Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Market Value	\$503,500	\$533,710	\$565,733	\$599,677	\$635,657	\$673,797	\$714,224	\$757,078	\$802,503	\$850,653
- Loan Balance	-\$352,173	-\$347,828	-\$343,198	-\$338,263	-\$333,005	-\$327,402	-\$321,431	-\$315,068	-\$308,287	-\$301,061
= Equity	\$151,327	\$185,882	\$222,535	\$261,413	\$302,652	\$346,394	\$392,793	\$442,010	\$494,215	\$549,591
Loan-to-Value Ratio	69.9%	65.2%	60.7%	56.4%	52.4%	48.6%	45.0%	41.6%	38.4%	35.4%
Potential Cash-Out Refi	\$100,977	\$132,511	\$165,962	\$201,446	\$239,086	\$279,015	\$321,371	\$366,302	\$413,965	\$464,526

Sale Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Equity	\$151,327	\$185,882	\$222,535	\$261,413	\$302,652	\$346,394	\$392,793	\$442,010	\$494,215	\$549,591
- Closing Costs	-\$35,245	-\$37,360	-\$39,601	-\$41,977	-\$44,496	-\$47,166	-\$49,996	-\$52,995	-\$56,175	-\$59,546
= Proceeds After Sale	\$116,082	\$148,523	\$182,934	\$219,436	\$258,156	\$299,229	\$342,798	\$389,014	\$438,040	\$490,046
+ Cumulative Cash Flow	\$1,484	\$3,813	\$7,011	\$11,106	\$16,124	\$22,092	\$29,040	\$36,996	\$45,991	\$56,056
- Approximate Cash Invest	-\$137,453	-\$137,453	-\$137,453	-\$137,453	-\$137,453	-\$137,453	-\$137,453	-\$137,453	-\$137,453	-\$137,453
= Net Profit	-\$19,887	\$14,882	\$52,492	\$93,089	\$136,827	\$183,868	\$234,384	\$288,557	\$346,578	\$408,648
Internal Rate of Return	-14.5%	5.3%	11.5%	14.0%	15.2%	15.6%	15.8%	15.8%	15.7%	15.6%
Return on Investment	-14.5%	10.8%	38.2%	67.7%	99.5%	133.8%	170.5%	209.9%	252.1%	297.3%

*Information is not guaranteed and investors should do their own research, get professional advice and conduct due diligence prior to investing.