## 10 Year Performance Projection

FINANCED
San Tan Valley, AZ 85143
3 bedrooms 2 bathrooms 2025 year built

Projected Income	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Gross Rent	\$25,200	\$25,956	\$26,735	\$27,537	\$28,363	\$29,214	\$30,090	\$30,993	\$31,923	\$32,880
Vacancy Losses	-\$2,016	-\$2,076	-\$2,139	-\$2,203	-\$2,269	-\$2,337	-\$2,407	-\$2,479	-\$2,554	-\$2,630
Operating Income	\$23,184	\$23,880	\$24,596	\$25,334	\$26,094	\$26,877	\$27,683	\$28,513	\$29,369	\$30,250
Estimated Expenses	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Property Taxes	-\$2,115	-\$2,178	-\$2,244	-\$2,311	-\$2,380	-\$2,452	-\$2,525	-\$2,601	-\$2,679	-\$2,760
Insurance	-\$634	-\$654	-\$673	-\$693	-\$714	-\$736	-\$758	-\$780	-\$804	-\$828
Management Fees	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Leasing/Advertising Fees	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Association Fees	-\$1,080	-\$1,112	-\$1,146	-\$1,180	-\$1,216	-\$1,252	-\$1,290	-\$1,328	-\$1,368	-\$1,409
Maintenance	-\$504	-\$519	-\$535	-\$551	-\$567	-\$584	-\$602	-\$620	-\$638	-\$658
Other	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Operating Expenses	-\$4,333	-\$4,463	-\$4,597	-\$4,735	-\$4,877	-\$5,024	-\$5,174	-\$5,330	-\$5,489	-\$5,654
Income Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Net Operating Income	\$18,851	\$19,416	\$19,999	\$20,599	\$21,216	\$21,853	\$22,509	\$23,184	\$23,879	\$24,596
- Mortgage Payments	-\$18,136	-\$18,136	-\$18,136	-\$18,136	-\$18,136	-\$18,136	-\$18,136	-\$18,136	-\$18,136	-\$18,136
= Cash Flow	\$715	\$1,280	\$1,863	\$2,463	\$3,081	\$3,717	\$4,373	\$5,048	\$5,744	\$6,460
+ Principal Reduction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
+ Appreciation	\$25,379	\$26,902	\$28,516	\$30,227	\$32,041	\$33,963	\$36,001	\$38,161	\$40,451	\$42,878
= Gross Equity Income	\$26,094	\$28,183	\$30,379	\$32,690	\$35,122	\$37,681	\$40,374	\$43,209	\$46,195	\$49,338
Capitalization Rate	4.2%	4.1%	4.0%	3.9%	3.7%	3.6%	3.5%	3.4%	3.3%	3.2%
Cash on Cash Return	0.5%	0.8%	1.2%	1.6%	2.0%	2.4%	2.9%	3.3%	3.8%	4.2%
Return on Equity	17.1%	15.7%	14.6%	13.7%	13.0%	12.4%	11.9%	11.4%	11.0%	10.7%
Loan Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Market Value	\$448,369	\$475,272	\$503,788	\$534,015	\$566,056	\$600,019	\$636,021	\$674,182	\$714,633	\$757,511
- Loan Balance	-\$296,093	-\$296,093	-\$296,093	-\$296,093	-\$296,093	-\$296,093	-\$296,093	-\$296,093	-\$296,093	-\$296,093
= Equity	\$152,276	\$179,179	\$207,695	\$237,922	\$269,963	\$303,926	\$339,928	\$378,089	\$418,540	\$461,418
Loan-to-Value Ratio	66.0%	62.3%	58.8%	55.4%	52.3%	49.3%	46.6%	43.9%	41.4%	39.1%
Potential Cash-Out Refi	\$107,439	\$131,651	\$157,316	\$184,521	\$213,357	\$243,924	\$276,326	\$310,671	\$347,076	\$385,667
Sale Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Equity	\$152,276	\$179,179	\$207,695	\$237,922	\$269,963	\$303,926	\$339,928	\$378,089	\$418,540	\$461,418
- Closing Costs	-\$31,386	-\$33,269	-\$35,265	-\$37,381	-\$39,624	-\$42,001	-\$44,521	-\$47,193	-\$50,024	-\$53,026
= Proceeds After Sale	\$120,891	\$145,910	\$172,430	\$200,541	\$230,339	\$261,925	\$295,406	\$330,896	\$368,515	\$408,392
+ Cumulative Cash Flow	\$715	\$1,995	\$3,858	\$6,321	\$9,402	\$13,119	\$17,492	\$22,540	\$28,283	\$34,743
- Approximate Cash Invest	-\$152,450	-\$152,450	-\$152,450	-\$152,450	-\$152,450	-\$152,450	-\$152,450	-\$152,450	-\$152,450	-\$152,450
= Net Profit	-\$30,844	-\$4,545	\$23,838	\$54,412	\$87,291	\$122,594	\$160,448	\$200,986	\$244,349	\$290,686
Internal Rate of Return	-20.2%	-1.5%	5.0%	8.0%	9.6%	10.5%	11.0%	11.4%	11.5%	11.6%
Return on Investment	-20.2%	-3.0%	15.6%	35.7%	57.3%	80.4%	105.2%	131.8%	160.3%	190.7%

<sup>\*</sup>Information is not guaranteed and investors should do their own research, get professional advice and conduct due diligence prior to investing.

For more information, contact Empowered Investor LLC at www.JasonHartman.com or 1-714-820-4200 ext. 2

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