

Ten Year Performance Projection

New Construction in Birmingham Metro
Alabama
4bd | 2.5ba | Built: 2026

Projected Income	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Projected Rent	\$25,200	\$26,208	\$27,256	\$28,347	\$29,480	\$30,660	\$31,886	\$33,161	\$34,488	\$35,867
Vacancy Losses	-\$2,016	-\$2,097	-\$2,181	-\$2,268	-\$2,358	-\$2,453	-\$2,551	-\$2,653	-\$2,759	-\$2,869
Operating Income	\$23,184	\$24,111	\$25,076	\$26,079	\$27,122	\$28,207	\$29,335	\$30,509	\$31,729	\$32,998

Estimated Expenses	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Property Taxes	-\$2,313	-\$2,394	-\$2,478	-\$2,565	-\$2,655	-\$2,748	-\$2,844	-\$2,943	-\$3,046	-\$3,153
Insurance	-\$1,602	-\$1,658	-\$1,716	-\$1,776	-\$1,838	-\$1,902	-\$1,969	-\$2,038	-\$2,109	-\$2,183
Management Fees	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Leasing/Advertising Fees	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Association Fees	-\$660	-\$683	-\$707	-\$732	-\$757	-\$784	-\$811	-\$840	-\$869	-\$900
Maintenance	-\$756	-\$782	-\$810	-\$838	-\$868	-\$898	-\$929	-\$962	-\$996	-\$1,030
Other	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Operating Expenses	-\$5,331	-\$5,517	-\$5,711	-\$5,910	-\$6,117	-\$6,331	-\$6,553	-\$6,782	-\$7,020	-\$7,265

Income Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Net Operating Income	\$17,853	\$18,594	\$19,365	\$20,168	\$21,005	\$21,875	\$22,782	\$23,726	\$24,709	\$25,733
- Mortgage Payments	-\$15,062	-\$15,062	-\$15,062	-\$15,062	-\$15,062	-\$15,062	-\$15,062	-\$15,673	-\$15,673	-\$15,673
= Cash Flow	\$2,791	\$3,532	\$4,303	\$5,106	\$5,943	\$6,813	\$7,720	\$8,053	\$9,036	\$10,060
+ Principal Reduction	\$4,804	\$4,993	\$5,190	\$5,395	\$5,607	\$5,829	\$6,059	\$9,493	\$9,757	\$10,029
+ Appreciation	\$21,354	\$22,635	\$23,993	\$25,433	\$26,959	\$28,576	\$30,291	\$32,109	\$34,035	\$36,077
= Gross Equity Income	\$28,948	\$31,160	\$33,486	\$35,934	\$38,509	\$41,218	\$44,070	\$49,655	\$52,829	\$56,166
Capitalization Rate	4.7%	4.6%	4.6%	4.5%	4.4%	4.3%	4.3%	4.2%	4.1%	4.0%
Cash on Cash Return	2.9%	3.7%	4.5%	5.4%	6.2%	7.2%	8.1%	8.5%	9.5%	10.6%
Return on Equity	25.1%	21.8%	19.5%	17.7%	16.4%	15.3%	14.4%	14.3%	13.5%	12.8%

Loan Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Market Value	\$377,254	\$399,889	\$423,883	\$449,316	\$476,274	\$504,851	\$535,142	\$567,251	\$601,286	\$637,363
- Loan Balance	-\$262,121	-\$257,128	-\$251,938	-\$246,544	-\$240,936	-\$235,108	-\$229,049	-\$219,556	-\$209,799	-\$199,769
= Equity	\$115,133	\$142,761	\$171,944	\$202,772	\$235,338	\$269,743	\$306,093	\$347,695	\$391,487	\$437,593
Loan-to-Value Ratio	69.5%	64.3%	59.4%	54.9%	50.6%	46.6%	42.8%	38.7%	34.9%	31.3%
Potential Cash-Out Refi	\$39,682	\$62,783	\$87,168	\$112,909	\$140,083	\$168,773	\$199,065	\$234,244	\$271,230	\$310,121

Sale Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Equity	\$115,133	\$142,761	\$171,944	\$202,772	\$235,338	\$269,743	\$306,093	\$347,695	\$391,487	\$437,593
- Closing Costs	-\$26,408	-\$27,992	-\$29,672	-\$31,452	-\$33,339	-\$35,340	-\$37,460	-\$39,708	-\$42,090	-\$44,615
= Proceeds After Sale	\$88,725	\$114,769	\$142,272	\$171,320	\$201,999	\$234,404	\$268,633	\$307,987	\$349,397	\$392,978
+ Cumulative Cash Flow	\$2,791	\$6,323	\$10,626	\$15,732	\$21,674	\$28,488	\$36,208	\$44,261	\$53,297	\$63,357
- Approximate Cash Invest	-\$95,203	-\$95,203	-\$95,203	-\$95,203	-\$95,203	-\$95,203	-\$95,203	-\$95,203	-\$95,203	-\$95,203
= Net Profit	-\$3,688	\$25,888	\$57,695	\$91,848	\$128,470	\$167,688	\$209,638	\$257,045	\$307,491	\$361,132
Internal Rate of Return	-3.9%	12.9%	17.5%	19.1%	19.5%	19.5%	19.3%	19.1%	18.8%	18.5%
Return on Investment	-3.9%	27.2%	60.6%	96.5%	134.9%	176.1%	220.2%	270.0%	323.0%	379.3%

*Information is not guaranteed and investors should do their own research, get professional advice and conduct due diligence prior to investing.