## 10 Year Performance Projection

New construction includes bonus studio San Tan Valley, AZ 85143 4 bedrooms 3 bathrooms 2025 year built

Projected Income	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Projected Rent	\$31,200	\$32,136	\$33,100	\$34,093	\$35,116	\$36,169	\$37,254	\$38,372	\$39,523	\$40,709
Vacancy Losses	-\$2,496	-\$2,571	-\$2,648	-\$2,727	-\$2,809	-\$2,894	-\$2,980	-\$3,070	-\$3,162	-\$3,257
Operating Income	\$28,704	\$29,565	\$30,452	\$31,366	\$32,307	\$33,276	\$34,274	\$35,302	\$36,361	\$37,452
Estimated Expenses	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Property Taxes	-\$1,869	-\$1,925	-\$1,983	-\$2,042	-\$2,103	-\$2,166	-\$2,231	-\$2,298	-\$2,367	-\$2,438
Insurance	-\$701	-\$722	-\$743	-\$766	-\$789	-\$812	-\$837	-\$862	-\$888	-\$914
Management Fees	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Leasing/Advertising Fees	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Association Fees	-\$1,080	-\$1,112	-\$1,146	-\$1,180	-\$1,216	-\$1,252	-\$1,290	-\$1,328	-\$1,368	-\$1,409
Maintenance	-\$624	-\$643	-\$662	-\$682	-\$702	-\$723	-\$745	-\$767	-\$790	-\$814
Other	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
Operating Expenses	-\$4,274	-\$4,402	-\$4,534	-\$4,670	-\$4,810	-\$4,954	-\$5,103	-\$5,256	-\$5,414	-\$5,576
Income Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Net Operating Income	\$24,430	\$25,163	\$25,918	\$26,696	\$27,497	\$28,322	\$29,171	\$30,046	\$30,948	\$31,876
- Mortgage Payments	-\$20,050	-\$20,050	-\$20,050	-\$20,050	-\$20,050	-\$20,050	-\$20,050	-\$20,050	-\$20,050	-\$20,050
= Cash Flow	\$4,381	\$5,114	\$5,869	\$6,646	\$7,447	\$8,272	\$9,122	\$9,997	\$10,898	\$11,826
+ Principal Reduction	\$6,181	\$6,432	\$6,694	\$6,966	\$7,249	\$7,544	\$7,850	\$8,169	\$8,501	\$8,847
+ Appreciation	\$28,031	\$29,713	\$31,496	\$33,386	\$35,389	\$37,512	\$39,763	\$42,149	\$44,678	\$47,358
= Gross Equity Income	\$38,593	\$41,259	\$44,059	\$46,998	\$50,085	\$53,328	\$56,735	\$60,315	\$64,077	\$68,032
Capitalization Rate	4.9%	4.8%	4.7%	4.5%	4.4%	4.3%	4.2%	4.0%	3.9%	3.8%
Cash on Cash Return	3.3%	3.8%	4.4%	5.0%	5.6%	6.2%	6.9%	7.5%	8.2%	8.9%
Return on Equity	25.6%	22.0%	19.6%	17.7%	16.2%	15.1%	14.1%	13.4%	12.7%	12.1%
Loan Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Market Value	\$495,221	\$524,935	\$556,431	\$589,817	\$625,206	\$662,718	\$702,481	\$744,630	\$789,308	\$836,666
- Loan Balance	-\$344,211	-\$337,779	-\$331,085	-\$324,119	-\$316,870	-\$309,326	-\$301,476	-\$293,307	-\$284,806	-\$275,959
= Equity	\$151,010	\$187,156	\$225,346	\$265,698	\$308,336	\$353,392	\$401,005	\$451,323	\$504,502	\$560,707
Loan-to-Value Ratio	69.5%	64.3%	59.5%	55.0%	50.7%	46.7%	42.9%	39.4%	36.1%	33.0%
Potential Cash-Out Refi	\$101,488	\$134,662	\$169,703	\$206,716	\$245,815	\$287,120	\$330,757	\$376,860	\$425,571	\$477,040
Sale Analysis	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Equity	\$151,010	\$187,156	\$225,346	\$265,698	\$308,336	\$353,392	\$401,005	\$451,323	\$504,502	\$560,707
- Closing Costs	-\$34,665	-\$36,745	-\$38,950	-\$41,287	-\$43,764	-\$46,390	-\$49,174	-\$52,124	-\$55,252	-\$58,567
= Proceeds After Sale	\$116,345	\$150,411	\$186,396	\$224,411	\$264,571	\$307,001	\$351,831	\$399,199	\$449,250	\$502,140
+ Cumulative Cash Flow	\$4,381	\$9,494	\$15,363	\$22,009	\$29,456	\$37,728	\$46,849	\$56,846	\$67,744	\$79,571
- Approximate Cash Invest	-\$133,149	-\$133,149	-\$133,149	-\$133,149	-\$133,149	-\$133,149	-\$133,149	-\$133,149	-\$133,149	-\$133,149
= Net Profit	-\$12,424	\$26,756	\$68,610	\$113,270	\$160,878	\$211,580	\$265,531	\$322,896	\$383,845	\$448,562
Internal Rate of Return	-9.3%	9.7%	15.3%	17.3%	18.0%	18.2%	18.1%	17.9%	17.6%	17.4%
Return on Investment	-9.3%	20.1%	51.5%	85.1%	120.8%	158.9%	199.4%	242.5%	288.3%	336.9%

<sup>\*</sup>Information is not guaranteed and investors should do their own research, get professional advice and conduct due diligence prior to investing.

For more information, contact Empowered Investor LLC at www.JasonHartman.com or 1-714-820-4200 ext. 2

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